

Myanmar Oilseed Sector

Company Profile Booklet



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INTRODUCTION ABOUT ITC OILSEED PROJECT

Objective

Improving food safety and compliance with SPS measures to increase export revenues in the oilseeds value chain is a 3 year project (2015-2018) funded by the Standards and Trade Development Facility (STDF) of the WTO and implemented by ITC in a partnership with Myanmar Ministry of Commerce. Officially launched in October 2015, the project aims at improving food safety and compliance with SPS measures for market access in the oilseeds sector in Myanmar, a country with high agricultural production and export growth potential.

This proposal is built in accordance to the implementation of the National Export Strategy (for further information visit http://www.trade.gov.mm/en/strategy_documents).

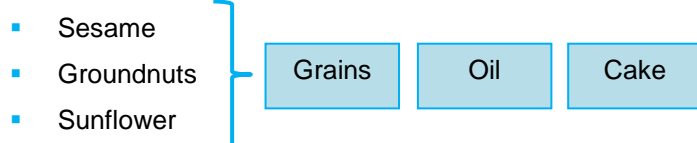
The project will run until August 2018

Beneficiaries

Direct project beneficiaries are stakeholders along the oilseeds value chain:

- Farmers in three target regions (Mandalay, Sagaing, and Magway)
- Collectors and storage facilities
- Processors
- Exporters
- Experts (including agricultural extension officers and inspectors) on food safety

Target Crops



Strategy

The project strategy consists of addressing food safety and SPS-related issues along the oilseeds sector value chain through a demand and market driven approach. The project will familiarize the stakeholders interconnected at different stages of the value chain with SPS measures and support them to implement good practices and systems (Good Agriculture Practices (GAP), Good Hygiene Practices (GHP), and food safety system based on HACCP (Codex Guidelines), to improve food safety from farm to fork, and the supply capacity of safe oilseeds to the domestic, export and tourism markets.

Expected Results

- Strengthened capacity to improve compliance with GAP and SPS measures (including pest control, harvest and post-harvest practices and pesticide use) by farmers;
- Increased capacity for quality segregation of seeds and GHP at storage facilities;
- Enhanced capacity to apply food safety control systems based on GHP, GMP, HACCP in oilseed processing;
- Increased linkages along the sector value chain and to export markets.

Partners



Myanmar Oilseed Sector

PRODUCTION

Oilseeds represent a significant portion of agricultural activity in Myanmar after cereals and pulses. Notably, Myanmar is one of the world's largest producers of oilseeds, principally sesame, groundnuts and sunflower seeds. A large variety of products is obtained from oilseeds, as grains, oil or cake resulted after oil extraction process.

Product	Grains	Oil	Processed / Cake
Sesame	<ul style="list-style-type: none"> • White, black and brown/red • Roasted or unroasted • Hulled or unhulled 	<ul style="list-style-type: none"> • Crude • Roasted/unroasted • Refined 	<ul style="list-style-type: none"> • Cake for animal feed • Human consumption
Groundnut	<ul style="list-style-type: none"> • Varieties: Virginia, Spanish, Valencia and Runner • In shell or shelled • By size category • Raw or blanched • Roasted or unroasted 	<ul style="list-style-type: none"> • Crude • Refined 	<ul style="list-style-type: none"> • Cake for animal feed • Paste/butter for human consumption
Sunflower	<ul style="list-style-type: none"> • By size: larger seed for in-shell roasting, medium for dehulling and small for birdseed. • In shell or shelled 	<ul style="list-style-type: none"> • Crude • Refined 	<ul style="list-style-type: none"> • Cake for animal feed

As estimated by FAO, over the 2009-2013 period Myanmar was ranking in the world at the first position for sesame seeds production (a cumulative 4,382,388mt or 19.7% of world production), at sixth for groundnuts (a cumulative 6,813,406mt) and at fifteenth for sunflower seeds (a cumulative 2,761,604mt).

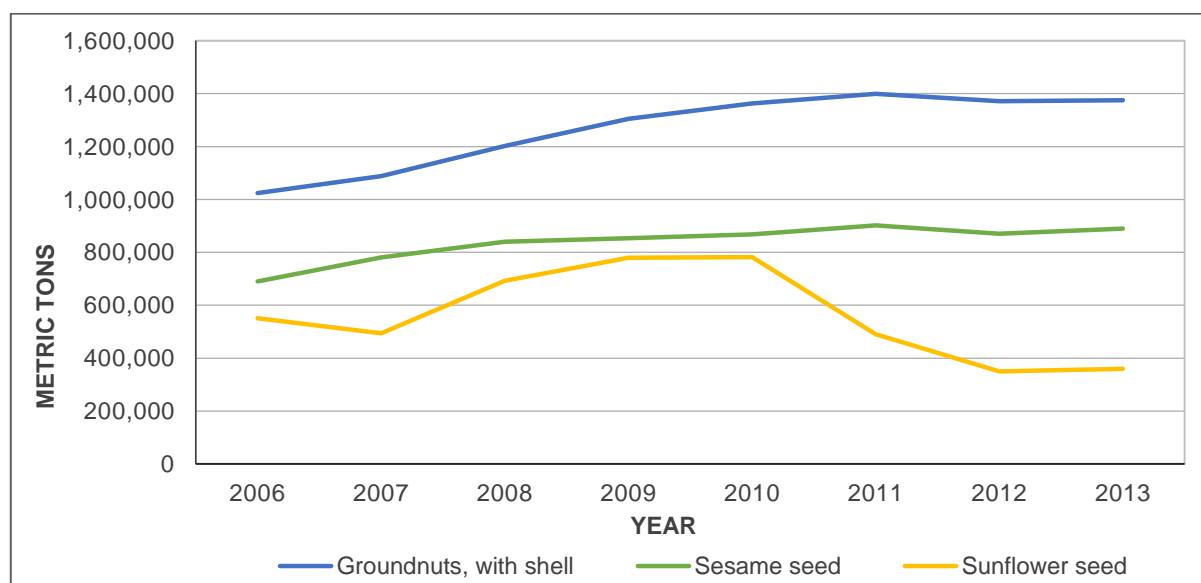
- **Sesame** is the most extensively grown oilseed crop. It covers nearly 43% of the total oil crops plantation area (1.6mn hectares) and its production has been estimated to be about 50% higher than India, the following largest producer;
- **Groundnut's** production value accounts for nearly 5% of Myanmar agriculture GDP, covering around 24% of the oilseed crops plantation area in the country. The oil content of these seeds (without pod) is significantly high (around 42%-56%), consequently the groundnuts are primarily used for oil extraction and domestic demand of edible oil.

Table 1: Oilseeds production (mt) in Myanmar 2009-2013

Product	2009	2010	2011	2012	2013	Total 2009-2013
Groundnuts, with shell	1,304,829	1,362,452	1,399,625	1,371,500	1,375,000	6,813,406
Sesame seed	853,393	867,765	901,230	870,000	890,000	4,382,388
Sunflower seed	779,725	782,226	489,653	350,000	360,000	2,761,604

Source: FAOSTAT

Table 2: Oilseeds production evolution over period 2006-2013



Source: FAOSTAT

Since the turn of the century, the yields for the two most important products in Myanmar's oilseed sector, sesame and groundnuts, have registered significant improvements:

- Between 2000 and 2011 farmers in Myanmar increased sesame seed yields by 84%, compared with regional and world growth of 72% and 45% respectively. Of particular note is the jump in efficiency that followed the liberalisation of the sesame export market in 2006;
- While global yields remained relatively flat, Myanmar's farmers have increased groundnuts seed yields by nearly 38% between 2000 and 2013. Yields in Myanmar are currently higher than the regional average and only slightly below the world average.

Table 3: Oilseeds production evolution over period 2006-2013

Producers	2009	2010	2011	2012	2013	Total 2009-2013	% of world production
Sesame seed							
World total	3,966,852	4,390,293	4,744,195	4,441,620	4,756,752	22,299,712	100.0%
Myanmar	853,393	867,765	901,230	870,000	890,000	4,382,388	19.7%
India	588,400	893,000	810,000	685,000	636,000	3,612,400	16.2%
China, mainland	621,957	587,000	605,000	623,000	588,000	3,024,957	13.6%
Sudan (former)	318,000	248,000	363,000	187,000	562,000	1,678,000	7.5%
United Republic of Tanzania	90,000	144,420	357,162	456,000	420,000	1,467,582	6.6%
Groundnuts with shell							
World total	37,149,693	42,728,784	40,573,653	40,475,312	45,225,331	206,152,773	100.0%
China, mainland	14,707,929	15,644,000	16,046,000	16,800,000	16,860,000	80,057,929	38.8%
India	5,428,500	8,265,000	6,964,000	4,695,000	9,472,000	34,824,500	16.9%
Nigeria	2,977,620	3,799,240	2,962,761	3,071,000	3,000,000	15,810,621	7.7%
United States of America	1,674,500	1,885,510	1,659,510	3,057,850	1,893,000	10,170,370	4.9%

Myanmar	1,304,829	1,362,452	1,399,625	1,371,500	1,375,000	6,813,406	3.3%
Sunflower seed							
World total	32,879,899	31,532,685	40,863,112	37,534,705	44,753,264	187,563,665	100.0%
Ukraine	6,364,000	6,771,500	8,670,500	8,387,100	11,050,480	41,243,580	22.0%
Russian Federation	6,454,320	5,344,820	9,697,450	7,992,714	10,534,000	40,023,304	21.3%
Argentina	2,483,437	2,220,706	3,671,748	3,340,520	3,104,420	14,820,831	7.9%
China, mainland	1,955,641	2,298,000	2,313,000	2,369,000	2,380,000	11,315,641	6.0%
France	1,716,299	1,635,593	1,880,705	1,572,952	1,582,449	8,387,998	4.5%

Source: FAOSTAT

EXPORT

According to the Ministry of Commerce, exports from Myanmar for the oilseeds sector over the period 2015 to 2016 are mostly concentrated on grains (99,8% of exports value), principally of sesame seeds representing 87,9% of the total grains export value.

By the same token, oil exports are dominated by sesame (99,8% of total oil export value).

China is the main destination market for sesame seeds and groundnuts, it absorbs 89% and 88% of Myanmar's exports respectively. South Korea is the largest importer of sesame oil from Myanmar with 99% of total exports. Oilcake remains at a local market level.

Table 4: Current export markets from Myanmar 2015-2016

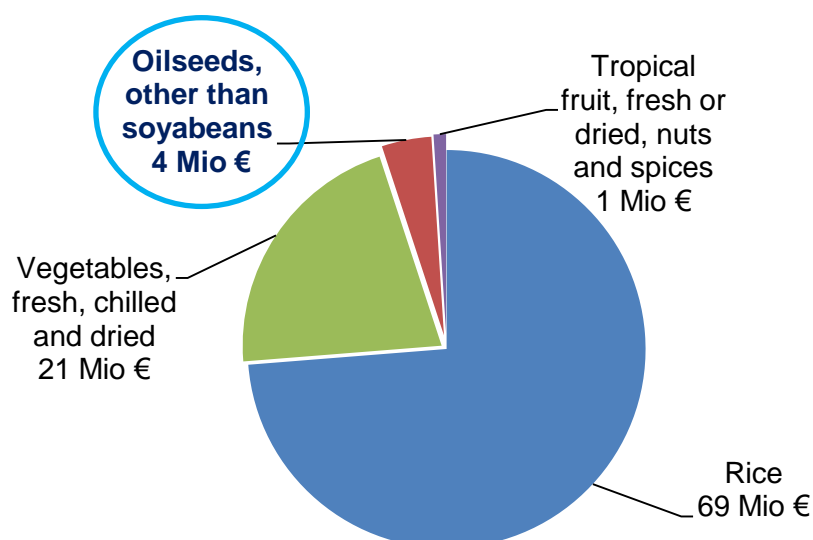
Importers	Grains		Oil	
	Quantity (kg)	Value (USD)	Quantity (kg)	Value (USD)
Sesame				
China	619,120,270	819,640,676	-	-
Ireland	-	-	1,008	4,510
Jamaica	108,000	151,200	-	-
Japan	972,500	2,173,400	-	-
Malaysia	1,020,00	1,530	-	-
Netherlands	18,000	23,400	-	-
Singapore	46,120,544	75,216,407	-	-
Somalia	100,000	160,000	-	-
South Korea	12,352,600	21,386,486	519,994	1,684,782
Thailand	663,700	940,733	-	-
Total	679,456,634	919,693,833	521,002	1,689,292
Groundnuts				
China	88,564,000	111,119,858	-	-
Ireland	-	-	1,008	3,508

Singapore	90,000	116,000	-	-
Thailand	11,700,000	15,425,000	-	-
Total	100,354,000	126,660,858	1,008	3,508
Sunflower				
Malaysia	2,700	4,860	-	-
United States of America	1,640	152	-	-
Total	4,340	5,012	-	-
Total exports	779,814,974	1,046,359,702	522,010	1,692,800

Source: Ministry of Commerce (MoC), Government of Myanmar. List of Export Licences by detail from 2015 to 2016

NOTE: For export values an exchange rate of 1200 MMK = 1 USD is assumed (Translation of Oil Grain, Oil, Oil Cake & Flake. Ministry of Commerce (MoC), Government of Myanmar). The daily reference rates of the European Central Bank are used as exchange rate EUR-USD (<http://www.ecb.europa.eu/stats/exchange/eurofxref/html/index.en.html>).

Table 5: TOP EU Agri-Food imports from Myanmar in 2015



Source: Agri-Food trade statistical factsheet European Union – Myanmar

Table 6: Evolution of TOP EU Agri-Food imports from Myanmar 2011-2015

	Imports					Share in all Agri 2015	Change 2014-2015
	Value Mio €						
	2011	2012	2013	2014	2015		
Rice	4	7	12	47	69	72.6	46.8
Vegetables, fresh, chilled and dried	11	7	7	15	20	21.1	33.3
Oilseeds, other than soyabeans			0	0	4	4.2	
Tropical fruit, fresh or dried, nuts and spices	0	0	0	0	1	1.1	

Source: Agri-Food trade statistical factsheet European Union – Myanmar

BUSINESS OPPORTUNITIES

The oilseed and edible oil sector in Myanmar has a product portfolio with the potential to earn around USD1bn foreign currency, by exporting its high value products.¹

If producers in Myanmar can overcome current issues in terms of traceability, food safety and CSR they can turn the threats into opportunities and consequently boost production and exports volumes.

Currently, the sector is facing an increasing demand for speciality pulses, oilseeds and oils: high-potential market and sub-segments for oilseeds and pulses from Myanmar include ethnic products, (organic) certified ingredients and healthy and speciality oilseeds.

Moreover, there are growing *value addition opportunities* through further processing, if international market requirements can be met. Among them, the proper extraction and hulling of sesame can be accounted, as Myanmar is one of the biggest producers of black sesame seeds (which have relatively high oil content).

Notably, thanks to the recent regulatory policies which opened the country to potential various flows of international and regional trade, the interest of the private sector in engaging in oil crops seed supply is growing. In fact, as a Least Developed Country (LDC), Myanmar benefits from the EU's Everything But Arms (EBA) scheme, part of the EU's Generalised Scheme of Preferences (GSP). EBA gives duty- and quota-free access to the EU for all their exports, except for arms and ammunition.

Establishing operational and efficient regional and national value chains, from farmers to processors and final exporters, is crucial in supporting the local business to take an active role in the global value chain, being able to supply the local demand first and reach consistent export volumes to meet with the global specifications.

ITC PROJECT OPPORTUNITIES FOR PARTNERSHIPS

- Contribute to the development of an integrated and sustainable value chain in the oilseed sector, in which all the involved stakeholders are able to adopt best practices of production and be compliant with quality standards;
- Have a direct impact on improving food safety and increasing business competitiveness, value addition and incomes along the oilseed sector value chain;
- Strengthen market linkages between buyers and suppliers of quality products;
- Provide guidance and assistance on meeting specific requirements to make the demand efficiently encounter the offer;
- Take advantage of multiple synergies established with other ongoing projects to maximize results;
- Contribute to the ultimate Sustainable Development Goals

¹ Wijnands, Jo HM, et al. *Business opportunities and food safety of the Myanmar edible oil sector*. No. 2014-036. LEI Wageningen UR, 2014.





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Companies Profile

1. AH MAY HTWAR Trading Co., Ltd
2. AUNG KYUN THAR CO., Ltd
3. DUWUN OIL MILL
4. MAOU OAK SHAUNG International CO., Ltd
5. MYAY LATT THAR Co-op, Ltd
6. NEW GOLDEN GATE CO. Ltd
7. PYEI PHYO AUNG CO., Ltd
8. SHWE THA ZIN CO. Ltd
9. SOE MOE TUN Edible Oil Production
10. TRIPLE NINE GREAT INTEGRITY CO., Ltd
11. PYAE PHYO AUNG KAUNG CO., Ltd

General Information

Managing Director / Focal Point	Mr. Htay Aung (MD)
Contact details	Email: amhhtayaung63@gmail.com Phone: +95-9-785341 292
Location	
Distribution Office	No. 93-Kha, Mya Taung Wongyi U Hmou Street, Zone 3, Hlaing Tharyar Township, Yangon, Myanmar Phone: +95-1-687 889 Fax: +95-1-687 889
Production Office	No. 18, Taung Twin Street, Aung Say Da Nar-B Ward, Magway, Myanmar Phone: +95-63-23292 Fax: +95-63-23292
Email	ahmayhtwar@gmail.com
Website	under processing (coming soon)

Business Profile

Key Business Details

AMH was established in 2002 with the name of our mother. The term “Ah-May” means mother in English. As we value our mom, our business is based on traditional values of oil production and we used modernized techniques to produce quality products: peanut oil and sesame oil. Currently, AMH is one of the top leading quality peanut oil and sesame oil producer in Myanmar.

- *Business Model:* Provision of quality products through whole sales and retail distributors across the nation
- *Main Activities:*
Peanut and Sesame Oil production
Trading of various beans
Trading of oilcakes
- *Services:* Whole sales / Retail sales / Online sales / Door to door distribution

Products

- Premium Peanut Oil (1L - 2L - 3L - 6L - 9L)
- Premium Sesame Oil (1L - 2L - 3L - 6L - 9L)
- Oil Cakes



Business Capacity

Productivity	40 Tons of Peanut Oil per day 55 Tons of Oil Cakes per day
Sales volume	20,000 Liter of Peanut Oil per day 100% sales of Oil Cakes
Current customers	Over 2,500 distributors shops across Myanmar

Financial

Capital investment \$ 11.8 Million

Human Resources

150 Full-time employees and over 500 part-time employees

Quality management

Certificates	ISO 9001 (2008)
Laboratory testing	Available upon request
Awards	President's Award on Capable Citizen Entrepreneur (2014)



*The company is currently undertaking the ITC program to implement HACCP system and obtain certification

AUNG KYUN THAR CO. LTD

General Information

Managing Director / Focal Point	U Soe Kyin
Location	No. 94/95, Bayint naung Road, Zone 3, Shwe Pyi Thar Township, Myanmar
Email	skyin@akttrading.com ; hlin@akttrading.com
Phone	(951) 383396, 383397, 384942
Fax	(951) 384943
Website	http://www.akttrading.com/
Year of establishment	11th March 1992
Affiliates Companies	<ul style="list-style-type: none">▪ SKT General Trading fte. Ltd., Singapore▪ MJL & AKT petroleum Co., Ltd., Yangon, Myanmar▪ AKT HOLDINGS Co., Ltd., Yangon, Myanmar▪ Main Land general Trading Co., Ltd., Yangon, Myanmar▪ Republic of Union of Myanmar Federation of Chambers of Commerce and Industry (UMFCCI)
Membership	<ul style="list-style-type: none">▪ Myanmar Pulses, Beans & Sesame Seeds Merchants Association (MPBSA)▪ Foreign Currency:<ul style="list-style-type: none">○ Myanma Investment and Commercial Bank(M.I.C.B)○ O.C.B.C., Singapore○ U.O.B., Singapore
Access to Finance	<ul style="list-style-type: none">▪ Local Currency:<ul style="list-style-type: none">○ Kanbawza Bank Ltd., Yangon, Myanmar,○ Asia Green Development Bank, Yangon, Myanmar○ Yoma Bank Ltd., Yangon, Myanmar.

Business Profile

Key Business Details

With our experiences, hardworking, commitment and established network, Aung Kyun Thar Co.,Ltd. and its affiliate companies is aiming to become a leading exporter of Agriculture products in Myanmar and to accelerate the economy of re-forming the country. Our mission is to provide best quality and best services with our sincerity and commitment that leads to gain ultimate profits of our customers and to extend our competitiveness to be fit with rapid changing market-oriented economy. As a profit oriented organization, our major objectives include to do business with mutual benefits with our customers and long term growth of the company. Our medium term objective is to make the company be responsible for 30% of Myanmar agriculture produces export sector to South Korea & Japan and to earn market share of 20% in Myanmar Tyre and Lubricants markets in year 2016.

Products

- **Black Sesame Seeds**
- **White Sesame Powder**
- **Green Mung Beans**

Exports

Main Destination Markets	<ul style="list-style-type: none">▪ Japan▪ Korea▪ China▪ Europe▪ Middle East
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Exports Capacity (* annual)

Product Type	Export (MT)		
	2014	2015	2016
Black Sesame	2500	2000	4000
White Sesame Powder	3500	5000	2500

Exports Capacity (* monthly)

Product Type	Jan	Feb	Mar	Aprl	May	June	July	Aug	Sept	Oct	Nov	Dec
Black Sesame	500	500	400	400	300	300	100	300	500	800	800	800
White Sesame Powder	500	500	500	500	500	500	500	500	500	500	500	500

Facilities

- 80.000 sq-ft warehouse
- Latest gravity separators and color sorting machines, electro-magnetic de-stoners, fully equipped roaster and grinder.

Human Resources

- 250 employees

Quality Management

Laboratory Testing and Certificates

OMIC Room No (601), 6th Floor, MGW Centre Building,
179-176, Ba Aung Kyaw Street,
Botataung Township, Yangon, Myanmar.
Tel : 951-256546, 25669, 256712
Fax : 951-256546
E-mail : omic@myanmar.com.mm

ORIGINAL

Inspection & Surveying Co., Ltd. (Myanmar) Date : 4th October, 2016
No. 27 / 21533(A)/16

CERTIFICATE OF ANALYSIS

This is to certify that our OMIC Myanmar laboratory had analyzed sample drawn from the following consignment at the premises of Shipper's warehouse at the request of Messrs. AUNG KYUN THAR Co., Ltd noted the result as follows:

Lab sample Type : Pre-shipment Sample
Lab No : OMIC - 0803 / 16
Entry Date : 3rd Oct, 16
Description of Cargo : Myanmar Black Sesame Seeds (Science) 2016 Crop
Quantity : 54 MT - 49 kg
Shipper : AUNG KYUN THAR Co., Ltd.
No. 614, Yaw Min Gyi Street
DAGUN TOWNSHIP, YANGON, MYANMAR.

LABORATORY TEST ANALYSIS RESULTS

Analysis Method : AOAC Method
Analysis Laboratory : OMIC Laboratory
LOD (Test Affinity) : 1 ppm
Aflatoxin Test : Not Detected
Analysis Date : 3rd Oct, 2016

The sample/s will be held for thirty (30) days from the date of report.
This report refer to our findings at the above mentioned time and place only. It does not testify as to the proper description of the goods or any other matters.

OMIC Inspection & Surveying Co., Ltd.
Yangon, Myanmar.
Certification Manager

SGS

ORIGINAL

Job Ref: 65132016
Date: 15 December 2016
Page 1 of 1

REPORT OF ANALYSIS

MESSRS : AUNG KYUN THAR CO., LTD.
No. 614, Yaw Min Gyi Street, Dagon Township,
Yangon, Myanmar.
Tel : (951) 383356, 383397, 384842.
Fax : (951) 384843
E-mail : aungkyunthar@myanmar.com.mm.

The following sample was submitted and identified by client and analysed at our lab with the following results.

Sample Description : WHITISH SESAME SEEDS 2016 CROP (3800 BAGS) BIL No.760300987
Sample Condition : Sample is contained in the plastic bag

Date Received : 12 December 2016 Date Completed : 13 December 2016

Test Items	Method	Results	Units
MOISTURE	Inhouse method (Oven) based on AOAC 945.38B	6.42	%
OIL	Inhouse method(Ether Extraction)based on AOAC 945.38 F	53.65	%
F.F.A	Inhouse method based on AOAC 940.28	1.11	%

sgs

SGS (Myanmar) Limited

(Nu Nu Yi)
Manager

*The company is currently undertaking the ITC program to implement HACCP system and obtain certification

DUWUN OIL MILL



General Information

Managing Director / Focal Point	
Location	
Mill	No. E 10/2, Bayinnaung Road, Industrial Zone 1, Mandalay, Myanmar.
Office	No.21/2 (B), btw 33 x 34, 69 x 70 St, Mandalay.
Email	duwunmdy@gmail.com
Phone	0095235035
Website	https://www.facebook.com/Duwun-Mandalay-Oil-Mill-248504651953143/
Year of establishment	-

Business Profile

Key Business Details

Duwun Oil Mill has been established since 1989. Our vision is to guarantee and promote consumer's health. As it is only a small scale industry, it can produce more fresh and better quality products. Our mill possesses geographical opportunity as it is situated in Mandalay Region where fresh raw materials from neighbouring states and Regions can be achieved easily all seasons.

Products

- **Premium Peanut Oil.** (0.4 kg, 0.8 kg, 1.6 kg)
- **Premium Sesame Oil.** (0.4 kg, 0.8 kg, 1.6 kg)
- **Oil cake**

Services

- Whole sales
- Retail sales
- Door to door distribution

Business Capacity

Productivity	<ul style="list-style-type: none">▪ 100 tons of peanut oil per month.▪ 100 tons of sesame oil per month.▪ 100 tons of peanut cake per month.▪ 100 tons of sesame cake per month.
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Quality Management

Now all products are in codex standard quality. Lab tests are taken monthly at MITS (Myanmar Inspection and Testing Services Ltds.) Lab.

- FDA (Myanmar)
- Processing HACCP
- CSR: Global Compact network Myanmar



Global Compact Network
Myanmar

**The company is currently undertaking the ITC program to implement HACCP system and obtain certification*



General Information

Managing Director / Focal Point	U Sai Ba Nyan
Location	
<i>Main office</i>	No. 182/194, Room 3 (D-E-F), Botahtaung Pagoda Road. pazundaung Township, Yangon, Myanmar
<i>Factory</i>	No. 138, Pyinsi Minthergyi Road, Dagon Port Industrial Zone, South Dagon Township, Yangon, Myanmar
Email	maouoakshaung@gmail.com usaibanvan@gmail.com www.moauoakshaung.com
Phone	- +951 245554, +951 397312, +959 50L7990, +959 5018131
Website	www.maouoakshaung.com
Year of Establishment	2001

Business Profile

Key Business Details

We have been started with domestic distribution of agricultural crops such as sesame, sunflower, corn and beans from tropical zones and Shan State. We discovered some distinct characters of those crops of different ecological zones through a decade-long experience and approached for export to neighboring markets, India and China. We became noticed about the quality and a bulk production of grains and seeds for export. In 2001., we established Maou Oak Shaung International CO.,Ltd and a processing plant in the industrial zone near Yangon. Since then, we shifted our trend of production to the food safety and quality to fulfill the standards of Asia & Europe. Moreover, we established owned farms for self-supply and demonstration of good agricultural practices to local farmers. Now, the Company have grown to a network of 10 regional collectors, more than 350 contract farmers and boasts a long term relation with the Japanese Companies for export of Sesame, Green Mung Bean, Butter Bean, Red kidney Bean, Bocate Bean, Matpe, and Toor Whol.

Company Highlights	<ul style="list-style-type: none"> ▪ Black Sesame – export to Japan for about 16 years at 3000 to 3500 tonnes per year ▪ Green Mung Bean – export to the Netherland for 2 years in 20-- & 20—at 350- 500 tonnes per year
--------------------	--

Products

Exported

- | | | |
|-----------------------------|---------------------------|----------------------------|
| ▪ Black Sesame Seeds | ▪ Red Kidney Beans | ▪ Black Matpe |
| ▪ Butter Beans | ▪ Bocate Beans | ▪ Green Maung Beans |
| | | ▪ Peyin |

Production Capacity (Seasonal)

- Black Sesame: all year-round (peak seson September-February)
- Green Mugbean: 5 months (January-June when the fresh harvest is available, though it is available throughout a year)

Exports

Main Countries ■ Japan ■ Netherlands ■ Russia

Exports Capacity (*annual)

Product Type	Export (MT)		
	2014	2015	2016
Black Sesame Seeds	1121	1045	1809
Butter Beans	105	483	84
Black Matpe	105	105	63
Brown Sesame seeds	304		95
White Sesame seeds	37.6		
Toor Whole Red	264		
Red Kidney Bean	50	250	
Green Mung Bean		42	
Bocate Beans	63	63	
Bamboo Beans	84	42	
Peyin Beans	21		

Exports Capacity (*monthly)

Product Type	Jan	Feb	Mar	April	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec
Black Sesame seeds	500	500	500	500	500	500	500	500	500	500	500	500
Green Mung Bean			800	800	800	800	800					
Black Matpe		500	500	500	500	500						
Butter Beans				500	500	500						

Quality Management

Laboratory Testing and Certificates

OMIC Overseas Merchandise Inspection Co., Ltd. 海外貨物検査株式会社
No. 12-14 1st Floor, Asia City 3 (Chinatown), Victoria Road, Singapore 556782
Tel No. +65-20641203 Fax No. +65-2-287-2570-1 URL: http://www.omic.com Page 1 of 2

TEST REPORT ORIGINAL

Report No. : CBL63-19655
Sample ID : 53-19655
Batch No. : JBL6309662
Report Date : December 04, 2016

Customer : OMIC MYANMAR INSPECTION & SURVEYING CO., LTD.
601-602, 6TH FLOOR, MGW CENTRE BLDG.,
175-176 BO ALUNG QYAW 3 STREET,
BOTATHANG TOWNSHIP, YANGON, MYANMAR

Sample Description : BLACK SESAME SEEDS (THEKPAN)
Customer's Reference : MAO OAK SHANG INTERNATIONAL CO., LTD.
YANGON, MYANMAR
CONTRACT NO. MOSEXP-0150016
DATE : 27.8.2016
QUANTITY : (85.00 MT)
Residual Date : November 24, 2016
Sample Condition : Sample is contained in Plastic bag, sealed.
Analysis Commenced Date : November 24, 2016
Analysis Completed Date : November 29, 2016

Test Item	Method	MDL	Result	Unit
Imidacloprid	In-house method CH-104-TM based on ADAC (2012) 2007 01	0.05	Not Detected	mg/kg
Carbaryl	In-house method CH-101-TM based on Journal of ADAC International Vol. 96, No. 2, 2003, p. 112-131	0.05	Not Detected	mg/kg
Fipronil	In-house method CH-055-TM based on Journal of ADAC International Vol. 96, No. 2, 2003	0.05	Not Detected	mg/kg
Z,4-D	In-house method CH-104-TM based on ADAC (2012) 2007 01	0.05	Not Detected	mg/kg
Cypermethrin	In-house method CH-094-TM based on Journal of ADAC International Vol. 96, No. 2, 2003	0.04	Not Detected	mg/kg
Organophosphorus Group	In-house method CH-065-TM based on Journal of ADAC International Vol. 96, No. 2, 2003	0.01	Not Detected	mg/kg
- Acophate		0.01	Not Detected	mg/kg
- Chlorpyrifos		0.01	Not Detected	mg/kg
- Diazinon		0.05	Not Detected	mg/kg

The Government of the Republic of the Union of Myanmar
Ministry of Agriculture, Livestock and Irrigation
Department of Agriculture, Plant Protection Division
Pesticide Analytical Laboratory

e-mail : ppmas.moai@mpmail.net.mm Tel : 640344, 644214, 644213, 644212, 644211, 644210
Fax : 95-1-644019

CERTIFICATE OF RESIDUE ANALYSIS
Number: 69/2016

Description of consignments / lot : Black Sesame Seeds (Thekpan) (95 MT)
Name of owner and address : Mao Oak Shang International Co., Ltd
No. 182-194, 3rd Floor, Room D,E&F
Botathang Pagoda Road, Pazundaung Township
Yangon, Myanmar

Original of sample : 1 Kg of Black Sesame Seeds taken from consignment
Designation of Sample : Exporting to Japan

Laboratory registration No. : Lab No. 729
The sample was taken by : Daw Myint Myint Tin
Date of sampling : 14.10.2016
Place of sampling : Shou Pyi Thaw Warehouse
Receiving Date : 14.10.2016
Date of analysis : 18.10.2016
Remarks on the condition : Sample is collected in Plastic Bag.

RESULTS: Herewith it is certified that the pesticide residue content of the sampled commodity (based on the samples submitted by Mao Oak Shang International Co., Ltd, No.182-194, 3rd Floor, Room D,E&F Botathang Pagoda Road, Pazundaung Township, Yangon, Myanmar, does not exceed the following value:

Compound	Residue (mg/kg)
Imidacloprid	ND (= Limit of Detection (0.1) mg / kg)
Acophate	ND (= Limit of Detection (0.01) mg / kg)
Carbaryl	ND (= Limit of Detection (0.05) mg / kg)
Diazinon	ND (= Limit of Detection (0.05) mg / kg)
Chlorpyrifos	ND (= Limit of Detection (0.01-0.05) mg / kg)

ND means Not Detected
NB: The results are valid only for the consignments the sample represented.
Date: 24.10.2016

(Analytical Chemist)
Pesticide Analytical Laboratory
Plant Protection Division
Department of Agriculture
Yangon, Myanmar

*The company is currently undertaking the ITC program to implement HACCP system and obtain certification

MYAY LATT THAR CO-OP LTD

(First Top Group Co., Ltd)

General Information

Managing Director / Focal Point	Myint Kyu, Managing Director
Location	Factory is situated at Magway division which is the main place of the oil products of the Myanmar.
Email	kyumichael@gmail.com
Phone	0095 1 227757 60
Website	-

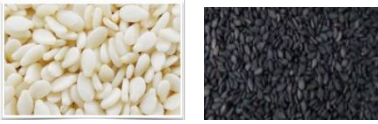
Business Profile

Key Business Details

Paragon Myay Latt Thar is producing and trading mainly for the agriculture products. The products are sesame seeds, sesame oil, hulled sesame seeds, colour sorted sesame, roasted sesame oil, sesame powder, peanut, peanut oil and green mung bean. We export to the China, Thailand, Taiwan, Japan, Korean and Singapore. The oil factory is operating since 1990 and is situated at Magway division, which is the main place of the oil products of Myanmar, while the hulled sesame factory and roasted sesame oil factory was started in 2014. Our chairman has 60 years of experience in the agriculture business.

Products

- Hulled Sesame seeds
- Black Sesame seeds
- Color sorted Sesame
- Roasted Sesame Oil
- Sesame seeds (white, brown, red)
- Peanut (white, red)



Production Capacity

Hulled Sesame seeds	300 Mts per month
Color sorted seeds	300 Mts per month
Roasted Sesame Oil	190 Mts per month
Peanut	180 Mts per month
Sesame seeds	800 Mts per month

Quality Management

Certificates	ISO 9001 (2008) FDA (Myanmar Government) HACCP GMP certificated company
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**The company is currently undertaking the ITC program to implement HACCP system and obtain certification*

NEW GOLDEN GATE CO. LTD

General Information

Managing Director / Focal Point	U Thein Lwin
Location	No. 57-59, 4th Street, Lanmadaw Township, Yangon, Myanmar
Email	newgoldengate1991@gmail.com
Phone	00951 2314373 , 00951 2302138
Website	-
Year of establishment	1991

Business Profile

Key Business Details

New Golden Gate is processing and exporting agriculture products such as onion, sesame seeds , beans and pulses, while imports and distributes sunflower oil and Tapioca Powder.

Company Highlights:

- The company proudly defines itself a reliable supplier of quality agriculture products at a reasonable price.

Products

Exported

- **Green Mung Beans**
- **Black Matpe**
- **Black Eye Beans**
- **Butter Beans**
- **Sesame Seeds**
- **Bamboo Beans**
- **Red Kidney Beans**
- **Chick Peas**

Imported

- Sunflower Oil
- Tapioca Powder

Exports

Main Destination Markets

- EU
- Japan
- Aesean
- Taiwan
- China, Honk Kong
- Korea
- USA

Exports Capacity (*annual)

Product Type	Export (MT)		
	2014	2015	2016
green mung beans/ split	15000	18000	17000
black matpe	5000	5000	5000
black eye beans/split	1300	1000	700
butter beans/split	700	500	500
sesame seeds/powder	4500	4800	1500
bamboo beans	200	150	84
red kidney beans	150	150	100

Exports Capacity (* monthly)

Product Type	Jan	Feb	Mar	Aprl	May	Jun	July	Aug	Sept	Oct	Nov	Dec
green mung beans/ split	500	2500	2500	2500	2500	2500	2500	1000	1000	1000	1000	1000
black matpe	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000	1000
black eye beans/split	500	500	500	500	500	500	500	500	500	500	500	500
butter beans/split	100	100	100	100	100	100	100	100	100	100	100	100
sesame seeds/pow der	600	600	600	600	600	600	600	600	600	600	600	600
bamboo beans	100	100	100	100	100	100	100	100	100	100	100	100
red kidney beans	100	100	100	100	100	100	100	100	100	100	100	100

Quality Management

The Best Myanmar Business Award for Exports (2013)



*The company is currently undertaking the ITC program to implement HACCP system and obtain certification

PYEI PHYO AUNG CO., Ltd

General Information

Managing Director / Focal Point	Mr. Min Zaw (Director)
Location	Main Office : No. 74, Second Floor, Wadan Street, Lanmadaw Township, Yangon, Myanmar.
Email	ppaoffice@gmail.com
Phone	009595 1 223097, 228584, 211124, 2316119, 2316260
Website	www.ppagroups.com
Year of establishment	5th March 1991
Company Registration Number	612/1990-1991
Affiliated Companies	<ul style="list-style-type: none"> ▪ Paddy Continent Trading Co., Ltd. ▪ Royal Jasmine General Trading Co., Ltd. ▪ Paddy World Co., Ltd. ▪ Republic of Union of Myanmar Federation of Chambers of Commerce and Industry (UMFCCI).
Membership	<ul style="list-style-type: none"> ▪ Myanmar Pulses, Beans and Sesame Seeds Merchants Association (MPBSMA).

Business Profile

Key Business Details

Our company, Pyei Phyo Aung Co., Ltd has established since 1991. Our main aim is to fulfil our customers' requirements and satisfaction with food safety and quality commitment. We produce the quality products by processing with modernized gravity machine sets and colour sorters in accordance with food safety and quality standard of Europe and Asian Countries.

Products

Exported

- | | |
|---|---|
| <ul style="list-style-type: none"> ▪ Sesame Seeds (Black, White, Red, Brown) ▪ Roasted Sesame Powder ▪ Green Mung Bean ▪ Black Mapte ▪ Butter Bean | <ul style="list-style-type: none"> ▪ Bamboo Bean ▪ Black Eye Bean ▪ Brown Bean (Cow Pea) ▪ Red Kidney Bean ▪ Sultani |
|---|---|

Imported

- | | |
|--|--|
| <ul style="list-style-type: none"> ▪ RBD Palm Olein ▪ Sunflower Oil ▪ Soya Bean Oil | <ul style="list-style-type: none"> ▪ Sweetened Condensed Milk ▪ Evapourated Milk |
|--|--|

Exports

Main Destination Markets	<ul style="list-style-type: none"> ▪ Japan ▪ South Korea ▪ China ▪ European Countries ▪ Taiwan ▪ Malaysia 	<ul style="list-style-type: none"> ▪ Indonesia ▪ Philippines ▪ Vietnam ▪ Thailand ▪ Singapore
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Exports Capacity (* annual)

Products	2014 (April) - 2015(March)	2015 (April) - 2016(March)
Sesame Seeds	2,647.00	3,841.17
Green Mung Beans	10,305.75	4,588.68
Roasted Sesame Powder	2,686.00	1,096.50
Black Matpe	7,963.15	3,222.25
Sultani Beans	204.00	-
Niger Seeds	1,102.00	232.90
Bamboo Beans	1,075.00	186.00
Black Eye Beans	1,131.75	260.75
Brown Beans	50.00	48.00
Butter Beans	789.00	368.80
Lab Lab Beans	3.25	5.50
Red Kidney Beans	180.00	15.00
TOTAL (MT)	28,136.90	13,865.55

Processing capacity

- 100 M/T per shift per day
- 200 M/T per day (two shifts)
- 6000 M/T per month
- 72000 M/T per year

Facilities

- 6 sets of cleaning machines
- 5 sets of Color Sorters
- 88000 Sq-ft Warehouse Space

Quality Management

Laboratory Testing and Certificates

- ISO 9001:2015
- FDA (Myanmar)



*The company is currently undertaking the ITC program to implement HACCP system and obtain certification

SHWE THA ZIN CO. LTD

General Information

Managing Director / Focal Point

Location No. 17/18, Bahosi Housing, Bogyoke Aung San Road, Lanmadaw Tsp, Yangon, Myanmar

Email stzseinthan@gmail.com

Phone 0095 224581,226259,223453,223493

Fax 095-1-226654

Website <http://www.etrademyanmar.com.mm/STZ/>

Year of establishment

Business Profile

Products

Myanmar White Sesame Seeds / Black Sesame Seeds (Science)

Premium Colour Sortex Quality Purity 99.95%

(1) Other Colour Seeds	2.00% Max
(2) Oil Content	48.00% Min
(3) Moisture Content	8.00% Max
(4) F.F.A (Free Fatty Acid)	2.00% Max
(5) Damaged Seeds	2.00% Max
(6) Foreign Matters	1.00% Max

Grade I

Myanmar White Sesame Seeds / Black Sesame Seeds / Yellow Sesame Seeds

(1) Other Colour Seeds	5.00% Max
(2) Oil Content	48.00% Min
(3) Moisture Content	8.00% Max
(4) F.F.A (Free Fatty Acid)	2.00% Max
(5) Damaged Seeds	2.00% Max
(6) Foreign Matters	2.00% Max

Grade II

Oil Grade (Brown Sesame Seeds / Yellow Sesame Seeds / White Sesame Seeds)

(1) Other Colour Seeds	10.00% Max
(2) Oil Content	48.00% Min
(3) Moisture Content	8.00% Max
(4) F.F.A (Free Fatty Acid)	2.00% Max
(5) Damaged Seeds	2.00% Max
(6) Foreign Matters	2.00% Max

Hulled Sesame Seeds

Premium Colour Sortex Quality. Auto Dried

Purity 99.95%

(1) Other Colour Seeds	1.00% Max
(2) Oil Content	50.00% Min
(3) Moisture Content	8.00% Max
(4) F.F.A (Free Fatty Acid)	2.00% Max
(5) Damaged Seeds	2.00% Max
(6) Foreign Matters	1.00% Max

**The company is currently undertaking the ITC program to implement HACCP system and obtain certification*

SOE MOE TUN EDIBLE OIL PRODUCTION CO. LTD

General Information

Managing Director / Focal Point: Tun Tun Oo, General Manager

Location: No (79) , Aye Yeik Thar Road, Industrial Zone, Monywa

Email: tuntunoosoemoetun@gmail.com

Phone: 0095- 7121445, 92130445, 09-974112777

Website:

Year of establishment: 1989

Business Profile

Products

- Pure Ground Nut Oil



Production Capacity

240 Ton / month

Financial

Capital Investment: 0.1 million USD

Exports

Exports Capacity (*monthly)

- September to April: 300 Tons / month
- May to August: 200 Tons / month

Quality Management

Laboratory Testing and Certificates



*The company is currently undertaking the ITC program to implement HACCP system and obtain certification

General Information

Managing Director / Focal Point

Location

Myingyan District, Mandalay Region

Email

triplenineoilmill@gmail.com

Phone

Website

www.tripleninegreatintegrity.com

Year of establishment

Business Profile

Key Business Details

The Triple Nine Great Integrity Trading Co. Ltd. was originally established in 1989 by the name of the Triple Nine Cooking Oil Mill and it gradually developed.

Its company registration No. is 4555 and it received the company registration certificate on 25th January, 2013. The Triple Nine Great Integrity Trading Co. Ltd. is a company owned by family.

It was opened successfully and ceremoniously on 27th March, 2013. It buys farming products daily from farmers who grow crops in 75 villages of Myingyun Township by Myingyun market standard rate.

It specialized in providing local farmers with better cleaner seeds and better price. It also focused on selling other sets of products such as fertilizers and agriculture-used instruments by system of later payment when crops are produced and sold. Townships in Myingyun District, Mandalay Region are where farming products are mainly produced. They are formed with 19 quarters, 66 village tracts and 185 small villages where about 4500 households and population of nearly 500000 are living. Most people mainly work in farming. Therefore the Triple Nine Maha Thamadhi Trading Co. Ltd. is a company carrying out for development in farming sector.

Company Highlights

- We will plan to become a leading distributor of good quality seeds in 2016.
- We will try to purify varieties of bean by advance technology and export them directly to foreign countries
- We will produce good quality purified cooking oil and export it to international markets.

CSR

- We will focus on distributing good quality seeds to local farmers.
- We will arrange to sell good quality purified cooking oil by reasonable price for consuming healthfully.
- We are competing in the market by quality.
- We will perform our business truly in price, weight, type and quality

Activities

- Cooking Oil Purifying Mill
- Cotton Mill
- Various Beans Trading
- Breeding Food Raw Material Trading
- Construction-used Materials Trading
- Agriculture- used Materials Trading
- Transportation
- Fruits, Flower Plants and seedlings Trading
- Fruits Trading

Products

Varieties of Beans Trading

- Purified Peanut Oil
- Purified Sesame Oil
- Purified Cotton Seed Oil
- Purified Flowering Sesame Oil
- Purified Soya Bean Oil
- Coconut Cooking Oil
- Corn Seed
- Cotton Seed
- Pigeon Pea Seed
- Red Gram Seed
- Green Gram Seed
- Rice Corn Seed
- White Chick Pea
- S-1 Peanut Seed

Animal Food Raw Materials Trading

- Peanut cake
- Sesame cake

Construction Used Materials Trading

Services

- Transport of local goods and products on time from Myingyun safely by company-owned trucks to Yangon, Mandalay, Taunggyi and Maulamyein
- Retail
- Wholesale
- Door-to-door

Production Capacity

- 50 Tons of cooking oil per day
- 25 Tons of oilcake per day
- 10 tons of cotton per day

Quality Management

The Triple Nine Maha Thamadhi is mainly distributing clean and good quality seeds to local farmers. It also focused on selling other sets of products such as fertilizers and agriculture-used instruments by system of later payment when crops are produced and sold.

Anyone can buy good quality seeds which are better in production such as pigeon pea seed, red gram seed, green gram seed, rice corn seed, white chick pea and S-1 peanut seed produced and sold by our company by 100% guarantee. We are serving local farmers and businesspersons by guarantee in reasonable price and quality using door-to-door transport system.

**The company is currently undertaking the ITC program to implement HACCP system and obtain certification*

PYAE PHYO AUNG KAUNG Co., Ltd

General Information

Managing Director / Focal Point	Mr. Khin Soe (Chairman)
Location	Yangon, Myanmar
Email	khinsoe2727@gmail.com
Phone	(+95) 95099378
Website	under processing
Year of establishment	1991

Business Profile

Key Business Details

Pyae Phyo Aung Kaung Company Limited was established in 1992, which is the used first peanut oil packaged system and selling door to door service in Myanmar in 1994. Our main brand name "Ayeyarwady" means Myanmar's a largest river "Ayeyarwady", which flows through North-South of Myanmar and supplying effectively for Myanmar people. As so, We plan to distribute our qualified Peanut Oil and Sesame Oil not only myanmar but also abroad. Our Peanut oil and Sesame oil are produced by using the best peanut seeds and seasame seeds of myanmar and by GHP, GMP systems. Company is sucessfully imporving form 1992 to Nowaday, Company's Chairman is also a Chairman in "Myanmar Edible Oil Millers Association", whose is trying to improve Edible Oil Millers sectors in Myanmar.

Products

Premium Peanut Oil

- 0.25 Viss
- 0.50 Viss
- 1 Litter
- 1 Viss
- 2 Viss
- 3 Viss
- 5 Viss
- 10 Viss



Business Capacity

Productivity	<ul style="list-style-type: none">▪ 30 Tons per day▪ 750 Tons per month
Sale Area	<ul style="list-style-type: none">▪ Distributing retail shops and Branch shops in Yangon, Mandalay, Shan State (South and North) Pegu Division, Ayeyarwad Division, Nay Pyi Taw.

Financial

3 Million dollars

Human Resources

180 Full-time Employees

Quality Management

Certificates	<ul style="list-style-type: none">▪ FDA (Myanmar Government)▪ HALA (JH /141)▪ ISO 22000 (FSSC) (In progress)
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Contacts Details

PRODUCT SECTOR AMBASSADORS



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Myanmar Edible Oil Dealer Association

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Facebook Page

<https://www.facebook.com/itcoilseedsmyanmar/>

MyanTrade Website

<http://www.trade.gov.mm/en/>

About ITC

ITC is the joint agency of the World Trade Organization and the United Nations. ITC assists small and medium-sized enterprises in developing and transition economies to become more competitive in global markets, thereby contributing to sustainable economic development within the framework of the Aid-for-Trade agenda and the Sustainable Development Goals.



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