

Agricultural trade is an engine for economic growth, yet many countries lack the competence and confidence to negotiate market access effectively. Access requires compliance with a set of phytosanitary measures imposed by the importing country. However, by following a structured process, negotiations can move beyond simple compliance to a more mutually beneficial solution.

*Beyond Compliance* provides a series of decision support tools that can be used to manage and demonstrate plant health risk management. The tools, developed within a production chain framework and Systems Approach, were demonstrated using real trade cases in Southeast Asia. The project aimed to support national plant protection organisations and trade negotiators seeking to ensure safe trade with more risk-proportionate and suitable risk management plans.

The Beyond Compliance project was funded by the Standards and Trade Development Facility, a global partnership established by the Food and Agriculture Organization of the United Nations, the World Bank, the World Health Organization, the World Organisation for Animal Health and the World Trade Organization.

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BEYOND COMPLIANCE: A PRODUCTION CHAIN FRAMEWORK FOR PLANT HEALTH RISK MANAGEMENT IN TRADE

EDITED BY M. MEGAN QUINLAN, KERRIE MENSERSEN, JOHN MUMFORD, ADRIAN LEACH, JOHNSON HOLT AND REBECCA MURPHY

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